

DAVID WINKELMAN

INDEPENDENT CONSULTANT

David Winkelman's 25+ year history in change management, strategic planning, meeting facilitation, and marketing incorporates four primary competencies: 1) Design and implementation of next-level initiatives; 2) Building collaboration within teams; 3) Leadership Development; 4) Creative infographics, presentations, and animated white-boards.

Winkelman's background in executive-level business management and change facilitation experience features a Fortune 100 track record (Ernst & Young global management consulting), and agile problem solving for diverse organizations in aerospace, health care merger, B 2 B and consumer products. Some of the clients he has worked with include: Boeing, HP, Toyota, Coca-Cola, a national property and casualty insurance company, NASA, Ernst & Young, Ford Motor Credit Corp., BP, Kaiser Permanente and Eaton Industries.

As a project manager, author, public speaker, Creative Director, designer and developer of innovative experiential learning programs, Winkelman leads facilitates for collaboration and transformation in virtually any projects he does. Highlights: design and implementation of a "War Room" for the largest seasonal retailer in the US; planning and execution of a \$100K corporate office move which included the design and construction of new offices along with a the conversion from physical to digital document archiving system of almost 1,000,000 documents; staffing high-pressure, 3-day strategic planning events for 40-80 person teams, developing training curricula, materials and processes for sales and customer service personnel, launching an industry-changing initiative with insurance companies leading to first Direct Repair Program in San Diego (DRP) and a 50% increase in sales for the company.

Winkelman is a certified trainer of Emotional and Social Intelligence under the TalentSmart brand. He also delivers a unique and customizable, experiential, one-hour workshop on mindful breathing and goal setting that help teams increase productivity, manage stress and improve communication. He is currently editing new illustrated book on change: *EMBRACING CHANGE: An Out-Of-The-Box Guide to Transformation, Unlocking Potential and Getting Unstuck.*



ABOUT ALLIANCE FOR ORGANIZATIONAL

At the foundation of our processes is a set of core principles – principles that create the context for excellence. These principles form a code of conduct where integrity, impeccability of the word, accountability, focused action, win-win relationships, balance and fun are 'business as usual'. The bottom

